

Design and Control of the M/M/N Queue with Multi-Class Customers and Many Servers

M.Sc. Thesis

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Staffing (+SBR): How Many Agents?

- **Fundamental** problem in service operations / call centers:
 - People = 70% costs of running call centers, employing 3% U.S. workforce; 1000's agents in a "single" Call Center.

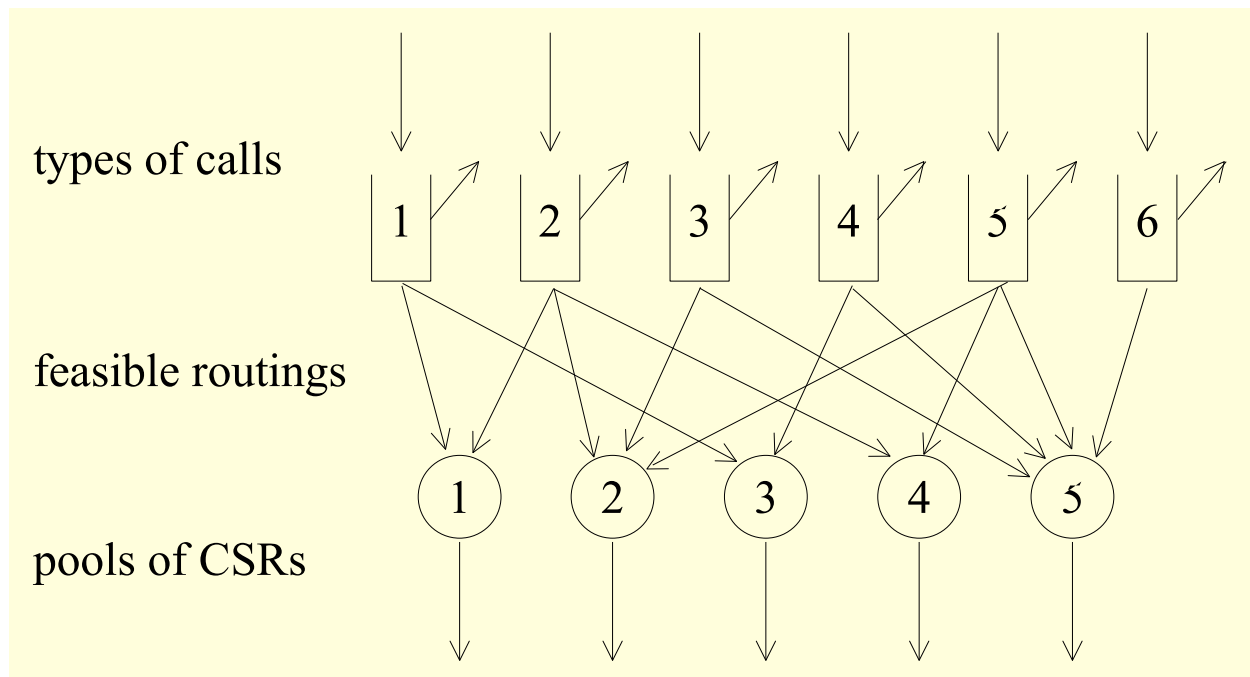
Reality

- Workforce Management (WFM) is M/M/N-based
- Reality is complex and becoming even more so
- Solutions are urgently needed
- Technology enables smart systems
- Theory lags significantly behind needs
- » Ad-hoc methods: heuristics, simulation-based

Progress is based on

- **Small yet significant models for theoretical insight**
the research of which gives rise to
- Principles, Guidelines, Tools: Service Engineering

Multi-Skill Call-Centers



Main Operational Issues (Given a Forecast of Workload):

- **Design** - Long Term
- **Staffing** - Short Term
- **Routing** - Real time

Very Complex: Hence treated hierarchically and unilaterally.

Staffing (+SBR): How Many Agents?

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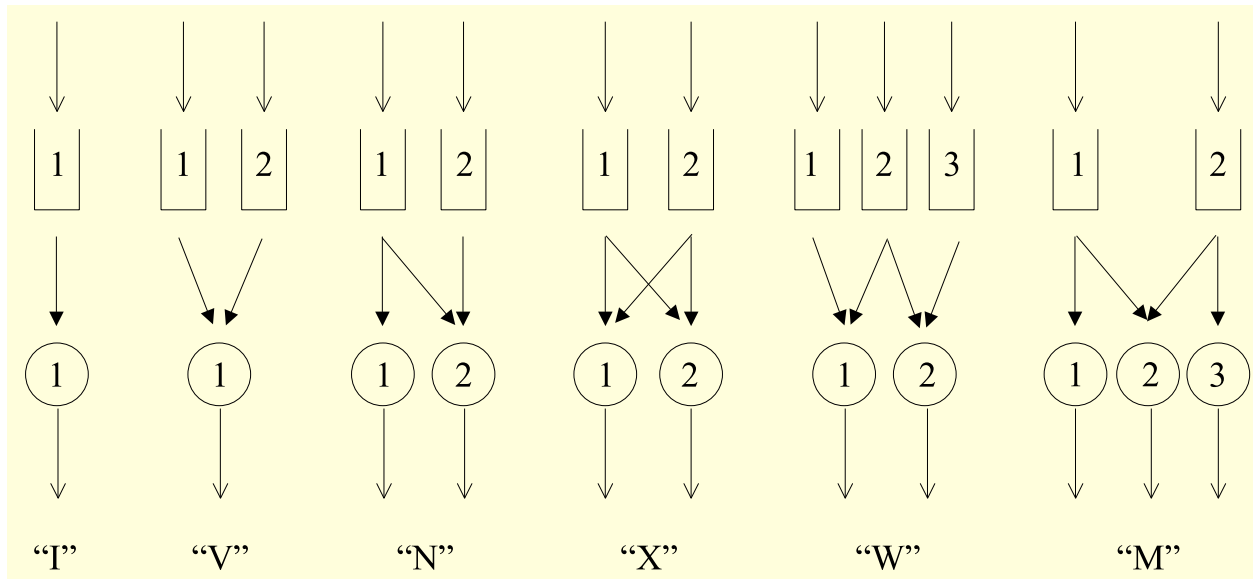
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Design “Building-Blocks”



Literature on I , V and $\wedge$ -designs:

- **I-design**: Halfin & Whitt ('81), Garnett, Mandelbaum & Reiman ('02), Borst, Mandelbaum & Reiman ('03).
- **V-design**: Schaack & Larson ('86), Brandt & Brandt ('99), Koole & Bhulai ('02), Gans & Zhou ('02), Armony & Maglaras ('03), Atar, Mandelbaum & Reiman ('02), Harrison & Zeevi ('03), Yahalom & Mandelbaum ('03), Gurvich, Mandelbaum & Armony ('04).
- **$\wedge$ -design**: Rykov ('01), Luh & Viniotis ('01), de Véricourt & Zhou ('03), Armony & Mandelbaum ('03).

QED Theorem (Halfin-Whitt, 1981)

Consider a sequence of M/M/N models, $N=1,2,3,\dots$

Then the following **3 points of view** are equivalent:

- **Customer** $\lim_{N \rightarrow \infty} P_N \{\text{Wait} > 0\} = \alpha, \quad 0 < \alpha < 1;$
- **Server** $\lim_{N \rightarrow \infty} \sqrt{N}(1 - \rho_N) = \beta, \quad 0 < \beta < \infty;$
- **Manager** $N \approx R + \beta\sqrt{R}, \quad R = \lambda \times E(S) \text{ large};$

Here
$$\alpha = \left[1 + \frac{\beta \phi(\beta)}{\varphi(\beta)} \right]^{-1},$$

where $\varphi(\cdot) / \phi(\cdot)$ is the standard normal density/distribution.

Extremes:

Everyone waits: $\alpha = 1 \Leftrightarrow \beta = 0$ **Efficiency-driven**

No one waits: $\alpha = 0 \Leftrightarrow \beta = \infty$ **Quality-driven**

√. Safety-Staffing: Performance

$$R = \lambda \times E(S) \quad \text{Offered load (Erlangs)}$$

$$N = R + \underbrace{\beta \sqrt{R}} \quad \beta = \text{“service-grade”} > 0$$

$$= R + \Delta \quad \sqrt{\cdot} \quad \text{safety-staffing}$$

Expected Performance:

$$\% \text{ Delayed} \approx P(\beta) = \left[1 + \frac{\beta \phi(\beta)}{\varphi(\beta)} \right]^{-1}, \quad \beta > 0 \quad \text{Erlang-C}$$

$$\text{Congestion index} = E \left[\frac{\text{Wait}}{E(S)} \mid \text{Wait} > 0 \right] = \frac{1}{\Delta} \quad \text{ASA}$$

$$\% \left\{ \frac{\text{Wait}}{E(S)} > T \mid \text{Wait} > 0 \right\} = e^{-T\Delta} \quad \text{TSF}$$

$$\text{Servers' Utilization} = \frac{R}{N} \approx 1 - \frac{\beta}{\sqrt{N}} \quad \text{Occupancy}$$

Dimensioning M/M/N: $\sqrt{\cdot}$ Safety-Staffing

Borst, Mandelbaum & Reiman ('02)

Quality $C(t)$ delay cost ($t = \text{delay time}$).

Efficiency $S(N)$ staffing cost ($N = \# \text{ agents}$)

Assume $S(N) \equiv N$

Optimization: N^* that minimizes total costs

- $C \ll 1$: Efficiency-driven $N \approx R + \gamma$
- $C \gg 1$: Quality-driven $N \approx R + \delta R$
- $C \approx 1$: QED $N \approx R + \beta\sqrt{R}$

Satisfization: N^* that minimizes staffing costs s.t. delay constraints.

Here: N^* that is minimal s.t. $P(\text{Wait} > 0) \leq \alpha$.

- $\alpha \approx 1$: Efficiency-driven $N \approx R + \gamma$
- $\alpha \approx 0$: Quality-driven $N \approx R + \delta R$
- $0 < \alpha < 1$: QED $N \approx R + \beta\sqrt{R}$

Framework: Asymptotic theory of $M/M/N$, $N \uparrow \infty$.

Economics: $\sqrt{\cdot}$ Safety-Staffing

Optimal

$$\mathbf{N}^* \approx \mathbf{R} + y^*(C) \sqrt{\mathbf{R}}$$

where

$\mathbf{C}$ = delay/waiting costs

$$\begin{aligned} \text{Here } y^*(\mathbf{C}) &\approx \left(\frac{\mathbf{C}}{1 + \mathbf{C}(\sqrt{\pi/2} - 1)} \right)^{1/2}, \quad 0 < C < 10 \\ &\approx \left(2 \ln \frac{\mathbf{C}}{\sqrt{2\pi}} \right)^{1/2}, \quad C \text{ large.} \end{aligned}$$

Performance measures: $\Delta = y^* \sqrt{\mathbf{R}}$ safety staffing

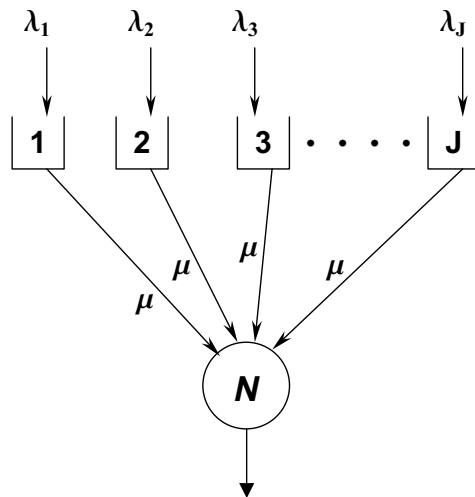
$$\mathbf{P}\{\text{Wait} > 0\} \approx \mathbf{P}(y^*) = \left[1 + \frac{y^* \phi(y^*)}{\varphi(y^*)} \right]^{-1} \quad \text{Erlang-C}$$

$$\mathbf{TSF} = \mathbf{P}\left\{ \frac{\text{Wait}}{\mathbf{E}(\mathbf{S})} > T \mid \text{Wait} > 0 \right\} = e^{-T\Delta}$$

$$\mathbf{ASA} = \mathbf{E}\left[\frac{\text{Wait}}{\mathbf{E}(\mathbf{S})} \mid \text{Wait} > 0 \right] = \frac{1}{\Delta}$$

$$\text{Occupancy} = 1 - \frac{\Delta}{\mathbf{N}} \approx 1 - \frac{y^*}{\sqrt{\mathbf{N}}}$$

The V-Design



- J customer classes: arrivals $\text{Poisson}(\lambda_j)$.
- N **iid** servers: service durations $\text{Exp}(\mu)$.

Satisfization: N^* that minimizes staffing costs s.t. delay constraints.

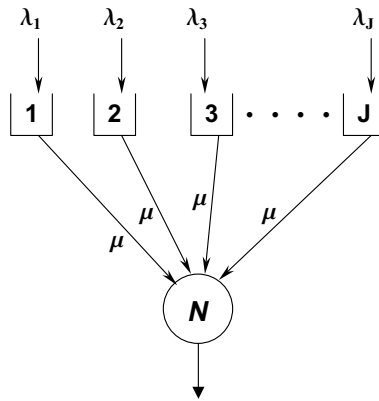
minimize N

subject to $\exists \pi \in \Pi$

$$P_\pi(W_i > 0) \leq \alpha_i, \quad 0 < \alpha_i < 1, \quad i = 1, \dots, J$$

$$N \in \mathbb{Z}_+$$

The V-Design



Add waiting costs $C_1 > C_2 > \dots$

Optimization: N^* that minimizes total costs

$$\sum_{i=1}^J C_i \lambda_i W_i + N$$

Optimal Control: minimize waiting costs “ $\sum_{i=1}^J C_i \lambda_i W_i(\cdot)$ ”

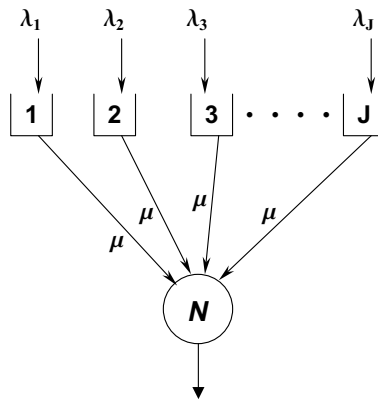
Yahalom 2003 - Blackwell optimality:

- **Static priorities $1 > 2 > \dots$ with thresholds**

$$0 = K_1(x) \leq K_2(x) \leq \dots$$

i.e. a class- j customer is served when the system state is x if she is of the present highest-priority and the number of idle servers is more than $K_j(x)$.

The $M/M/\{K_i\}$ Model



Static priorities $1 > 2 > \dots$ with thresholds

$$K_1 \leq K_2 \leq \dots K_J$$

i.e. a class- j customer is served when it is of the present highest-priority and the number of idle servers is more than K_j .

Let $K \triangleq K_J$.

Performance analysis of $M/M/\{K_i\}$ in steady-state
(Schaack & Larson 1986).

$M/M/\{K_i\}$ -Performance Analysis

Two-Class case using Larson (Let $M = N - K$)

$$P_{M+} = P_0 \left(\sum_{n=M}^{N-1} \left(\frac{\lambda_1 + \lambda_2}{2} \right)^M \left(\frac{\lambda_1}{\mu} \right)^n \frac{1}{n!} \frac{1}{1 - \lambda_2 h_1(M)} \right. \\ \left. + \left(\frac{\lambda_1 + \lambda_2}{2} \right)^M \left(\frac{\lambda_1}{\mu} \right)^N \frac{1}{N!} \frac{1}{1 - \frac{\lambda_1}{N\mu}} \frac{1}{1 - \lambda_2 h_1(M)} \right).$$

where

$$P_0 = \left[\sum_{n=0}^{M-1} \left(\frac{\lambda_1 + \lambda_2}{\mu} \right)^n \frac{1}{n!} + \sum_{n=M}^{N-1} \left(\frac{\lambda_1 + \lambda_2}{2} \right)^M \left(\frac{\lambda_1}{\mu} \right)^n \frac{1}{n!} \frac{1}{1 - \lambda_2 h_1(M)} \right. \\ \left. + \left(\frac{\lambda_1 + \lambda_2}{2} \right)^M \left(\frac{\lambda_1}{\mu} \right)^N \frac{1}{N!} \frac{1}{1 - \frac{\lambda_1}{N\mu}} \frac{1}{1 - \lambda_2 h_1(M)} \right]^{-1}.$$

and

$$h_1(M) = \frac{1}{M\mu} + \sum_{k=2}^{N-M} \frac{\lambda_1^{k-1}}{\mu^k \prod_{j=0}^{k-1} (M+j)} + \frac{\lambda_1^{N-M}}{(N\mu - \lambda) \mu^{N-M} \prod_{l=1}^{N-M} (N-l)}.$$

Complicated.

Instead:

Consider a sequence of $M/M/\{K_i\}$ systems, such that

$\lambda^r, K^r \triangleq K_J^r$ and N^r all go to ∞ in a certain manner.

$M/M/\{K_i\}$ -Performance Analysis : Steady State (1).

Proposition 1 Fix r and assume $K^r > 0$. We then have the following:

1. The threshold system is stable if $\sum_{i=1}^J \lambda_i^r < (N^r - K^r)\mu$.
2. If $\sum_{i=1}^J \lambda_i > \frac{(N^r - K^r)\mu}{(1 - \delta^r)} \wedge N$ where $\delta^r \leq \frac{\lambda_J^c / ((N - K)\mu)}{(N - K)(1 - \lambda_J^c / ((N - K)\mu))}$,
 $\lambda_J^c = \sum_{i=1}^{J-1} \lambda_i$.
 The system is not stable i.e $Q^r(t) \rightarrow \infty$ as $t \rightarrow \infty$.

If $K^r \equiv 0$ (static priority), Condition 1 is necessary and sufficient.

$$R - (N - K) = O(1)$$

i.e. if $N \approx R + \Delta$

$$K < \Delta + O(1)$$

$M/M/\{K_i\}$ -Performance Analysis : Steady State (2).

Assume that $\lambda_J^r/\lambda^r \rightarrow \epsilon > 0$ and define $\rho_C^r = \lambda^r/(N^r - K^r)\mu$, then:

Proposition 2 : QED Characterization

- **Customer:** $\lim_{r \rightarrow \infty} P\{W_J^r > 0\} = \alpha, \quad 0 < \alpha < 1;$
- **Server:** $\lim_{r \rightarrow \infty} \sqrt{N^r} (1 - \rho_C^r) = \beta, \quad 0 < \beta < \infty;$
- **Manager:** $N^r - K^r \approx R + \beta\sqrt{R}, \quad R = \lambda/\mu \text{ large.}$

In that case

$$\frac{Y^r(\infty) - (N^r - K^r)}{\sqrt{N^r}} \Rightarrow X(\infty)$$

Where Y^r is the total number of customers in system r , and $X(\infty)$ has a density:

$$f(x) = \begin{cases} \exp\{-\beta x\}\alpha(\beta) & x \geq 0 \\ \frac{\phi(\beta+x)}{\Phi(\beta)}(1 - \alpha(\beta)) & x < 0 \end{cases}$$

Also Let Q_i^r be the queue of class i , then:

$$\frac{1}{\sqrt{N^r}} Q_i^r(\infty) \Rightarrow 0, \quad i = 1, \dots, J - 1$$

$M/M/\{K_i\}$ -Performance Analysis : Steady State (3).

Corollary 3

$$\sqrt{N^r} W_J^r(\infty) \Rightarrow W \quad (1)$$

Where

$$W \sim \begin{cases} \exp(\epsilon\mu\beta) & w.p. \alpha(\beta) \\ 0 & otherwise \end{cases} \quad (2)$$

Proposition 4 For every $r > 0$

$$1 \leq \frac{P\{W_i^r(\infty) > 0\}}{P\{W_J^r(\infty) > 0\} \cdot \prod_{j=i}^{J-1} (\rho_k^r)^{K_{j+1}^r - K_j^r}} \leq \left(\frac{N^r}{N^r - K^r} \right)^{K^r}, \quad (3)$$

in particular for $K^r = o(\sqrt{N^r})$ and assuming $\alpha(\beta) > 0$ we have

$$P\{W_i^r(\infty) > 0\} \sim \alpha(\beta) \cdot \prod_{k=i}^{J-1} (\rho_k^r)^{K_{k+1}^r - K_k^r} \quad (4)$$

Service-Level Differentiation

Two Class Example:

Threshold K	$\sim P\{W_1^N > 0\}$	$\sim P\{W_2^N > 0\}$
a	$\alpha(\beta) \cdot \rho_1^a$	$\alpha(\beta)$
b $\ln N$	$\alpha(\beta) \rho_1^{b \ln N}$	$\alpha(\beta)$
c $\sqrt{N}$	$\alpha(\beta - c) \cdot \rho_1^{c\sqrt{N}}$	$\alpha(\beta - c)$

Without threshold ($a = 0$), both classes enjoy **QED service** with the same delay probability.

As the threshold increases, **differentiation** of service level increases as well, which is manifested through the **delay probabilities** (but **not** through average delays).

Example: **Logarithmic** thresholds improve dramatically the accessibility of high-priority and, at the same time, are not hurting the low-priority (who are still QED-served),₁₈

$M/M/\{K_i\}$ -Performance Analysis : Steady State (4).

Proposition 5 Assume that class J is non-negligible. Then, for all $k = 1, \dots, J - 1$

$$N^r[W_k^r | W_k^r > 0] \Rightarrow [W_k | W_k > 0] \quad (5)$$

$[W_k | W_k > 0]$ has the Laplace transform:

$$\frac{\mu(1 - \sigma_k)(1 - \tilde{\gamma}(s))}{s - \hat{\lambda}_k + \hat{\lambda}_k \tilde{\gamma}(s)} \quad (6)$$

where $\sigma_j = \lim_{r \rightarrow \infty} \sum_{i=1}^j \rho_i^r$, and

$$\tilde{\gamma}(s) = \frac{s + \mu}{2b_k\mu} + \frac{1}{2} - \sqrt{\left(\frac{s + \mu}{2b_k\mu} + \frac{1}{2}\right)^2 - \frac{1}{b_k}} \quad (7)$$

where $b_k = \lim_{r \rightarrow \infty} \frac{\sum_{i=1}^{k-1} \lambda_i^r}{N^r}$

Also,

$$\begin{aligned} N^r E[W_k^r | W_k^r > 0] &\rightarrow [\mu(1 - \sigma_k)(1 - \sigma_{k-1})]^{-1} \\ (N^r)^2 E[(W_k^r)^2 | W_k^r > 0] & \\ &\rightarrow 2(1 - \sigma_k \sigma_{k-1}) [(\mu)^2(1 - \sigma_k)^2(1 - \sigma_{k-1})^3]^{-1} \end{aligned} \quad (8)$$

Waiting time of High Priorities is $O(1/N)$

Queue of High Priorities is $O(1)$

Asymptotic Optimality (1)

$C^r(N^r, \pi^r)$ - cost with N^r servers and policy π^r

Definition: $\{N^r, \pi^r\}$ is asymptotically optimal with respect to $\bar{\lambda}^r$, if,

- *Asymptotic feasibility:*

$$\limsup_{r \rightarrow \infty} P_{\pi}\{W_i^r > 0\} \leq \alpha_i, \forall i = 1, \dots, J$$

- *Asymptotic Optimality:* If we take any other sequence of policies $\{N_2^r, \pi_2^r\}$ that is asymptotically feasible then

$$\liminf_{r \rightarrow \infty} \frac{C^r(N_2^r, \pi_2^r) - \underline{C}^r}{C^r(N^r, \pi^r) - \underline{C}^r} \geq 1$$

Optimal Control (1): QED Solution

$$\begin{aligned} & \text{minimize} && N \\ & \text{subject to} && P_{\pi}(W_i > 0) \leq \alpha_i \\ & && N \in \mathbb{Z}_+ \end{aligned}$$

Asymptotically optimal (staffing + scheduling) as follows:

$$N^* = R + \beta(\alpha_J)\sqrt{R}$$

(determined by lowest priority **J**)

π^* : static priority $1 > 2 > \dots > J$, with
thresholds $S_1 < S_2 < \dots < S_J$, given by

$$\begin{aligned} S_j &= S_{j-1} + \ln \frac{\alpha_{j-1}}{\alpha_j} / \ln \rho_{j-1}^+, \quad j = 2, \dots, J, \\ S_1 &= 1; \end{aligned}$$

i.e. a class j customer served *iff* it is of the present highest priority and the number of idle agents is S_j or more.

(Here $R = \sum_j \lambda_j / \mu$, $\rho_j^+ = \sum_{k=1}^j \lambda_k / (\mu N^*)$)

Note: allowing $\alpha_j^N \downarrow 0$ polynomially with N ,
requires $S_j^N \uparrow \infty$ as $\ln N$

Optimal Control (2): QED Solution

Optimization: N^* that minimizes total costs

$$\sum_{i=1}^J C_i \lambda_i W_i + N$$

Assume C_i 's are constants

and $\liminf_{\lambda \rightarrow \infty} \frac{\lambda_J}{\sum_j \lambda_j} = \epsilon > 0$ (non-negligible)

Then **asymptotically optimal non-preemptive** staffing and control is

- Staff with $N = R + \beta \sqrt{R}$, $\beta = y^*(C_J)$,
- non-idling, and
- static priority $1 > 2 > \dots > J$

Starting point: For any **non-idling** strategy, the **total work** in system $(\sum_j W_j)(\cdot)$ is that of an $M/M/N$, with parameters $\lambda = \sum_j \lambda_j$, μ , N .

Where are the Thresholds ?

Optimization: N^* that minimizes total costs

$$\sum_{i=1}^J C_i(\lambda) \lambda_i W_i + N$$

Assume $C_J(\lambda) \equiv C_J$ is constant

and $C_i(\lambda) = d_i \lambda^{\gamma_i}$, $d_i, \gamma_i > 0$, $i \neq J$

Then, asymptotically optimal is

- Staff with $N = R + \beta \sqrt{R}$, $\beta = y^*(C_J)$,
- Idling - $M/M/\{K_i\}$ with **logarithmic** thresholds.

$M/M/\{K_i\}$ -Performance Analysis : Diffusion Limits (1).

For $r = 1, 2, \dots$ define the centered and scaled process

$$X^r(t) = \frac{Y^r(t) - (N^r - K^r)}{\sqrt{N^r}}$$

$$\lim_{r \rightarrow \infty} \sqrt{N^r}(1 - \rho_C^r) = \beta, \quad 0 < \beta < \infty$$

where

$$\rho_C^r = \frac{\lambda^r}{(N^r - K^r)\mu}$$

Proposition 6 Assume that $X^r(0) \Rightarrow X(0)$, then

$$X^r \Rightarrow X$$

where X is a diffusion process with infinitesimal drift given by

$$m(x) = \begin{cases} -\beta\mu & x \geq 0 \\ -(\beta + x)\mu & x \leq 0 \end{cases}$$

and state independent infinitesimal variance $\sigma^2 = 2\mu$.

Remark: This is the Halfin-Whitt limit for the single class model with $N - K$ servers.

$M/M/\{K_i\}$ -Performance Analysis : Diffusion Limits (2).

Corollary 7 State Space Collapse Denote by $\mathcal{E}^r(t)$ the number of busy servers above the level of $N^r - K^r$, i.e. $\mathcal{E}^r(t) = [Z^r(t) - (N^r - K^r)]^+$ (where $[x]^+ = \max\{x, 0\}$). Assume

$$\lim_{r \rightarrow \infty} \frac{\lambda_k^r}{\lambda^r} = a_k, \quad k = 1, \dots, J; \quad a_J > 0, \quad a_i \geq 0, \quad i = 1, \dots, J-1$$

Then

$$\frac{1}{\sqrt{N^r}} \mathcal{E}^r(t) \Rightarrow 0$$

$$\frac{1}{\sqrt{N^r}} Q_i^r(t) \Rightarrow 0, \quad \forall i \leq J-1$$

$$\frac{1}{\sqrt{N^r}} Q_J^r(t) \Rightarrow X^+$$

Corollary 8 Let $W_i^r(t)$ be the virtual waiting time process for class i . If

$$\exists -\infty < c < \infty : \sqrt{N} \left(\frac{\lambda_J^r}{N^r} - a_J \mu \right) \rightarrow c,$$

then

$$\sqrt{N^r} W_J^r \Rightarrow \frac{1}{a_J \mu} (X \vee 0)$$

$Q_i, i < J$ disappears in the $\sqrt{N}$ scaling

Q_J is the whole queue

Extensions - What about Abandonment ?

Class i with patience parameter $0 < \theta_i < \infty$.

Assume $N = R + \beta\sqrt{R}$

Optimization: N^* that minimizes total costs

$$\sum_{i=1}^J C_i \lambda_i P_i\{Ab\} \quad (9)$$

C_i 's are const, s.t $C_i > C_j$ whenever $\theta_i > \theta_j$.

$$\liminf_{\lambda \rightarrow \infty} \frac{\lambda_J}{\sum_j \lambda_j} = \epsilon > 0$$

Then **asymptotically optimal non-preemptive** control is

- non-idling, and
- static priority $1 > 2 > \dots > J$

Add logarithmic thresholds if $C_i, i \neq J$ scale polynomially.

Extensions - What about Abandonment ?

Satisfization: N^* that minimizes staffing costs s.t. delay constraints.

minimize N

subject to $P_i\{Ab\} \leq \alpha_i, 0 < \alpha_i < 1, \quad i = 1, \dots, J$

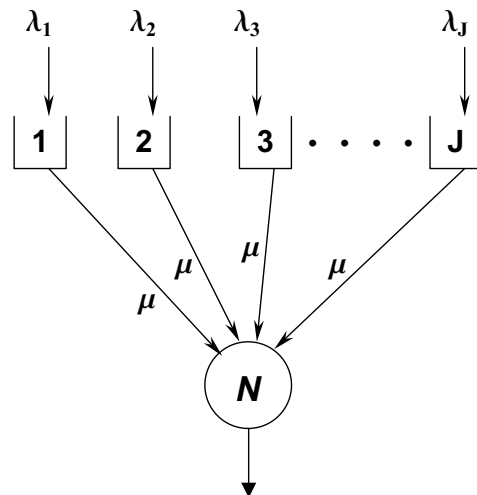
$N \in \mathbb{Z}_+$

Optimal Solution:

Server pool decomposition: $N_i = \frac{\lambda_i}{\mu_i}(1 - \alpha_i)$.

Allow α_i to scale with λ - Solution not trivial.

Summary of Results



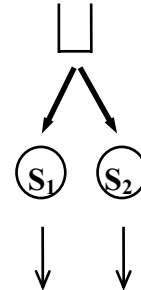
1. For both **satisfization** and **Optimization** the asymptotically optimal policy is $M/M/\{K_i\}$.
2. State space collapse allows a complete asymptotic analysis of the $M/M/\{K_i\}$ model.

Back Up

Reversed-V Design: Pure Routing

Homogeneous Customers

Heterogeneous Agents: **S2 = Faster**



Optimal Routing: **"Slow-Server"** phenomenon (Rykov)

- S2(=Fast) always employed, if possible;
- S1(= Slow) employed if # in queue exceeds a threshold.

QED regime: $\sqrt{\cdot}$ **Safety-Staffing** – see below (Armony)

- No threshold needed: just have all servers work
when possible, ensuring that the "fast" get the priority.

Asymptotically optimal staffing:

1. Given a delay probability, determine $S1 + S2$ via $\sqrt{\cdot}$ Safety.
2. Given staffing costs, determine $S1 / S2$.

Distributed call centers: in progress.

N-Design: Routing and Scheduling

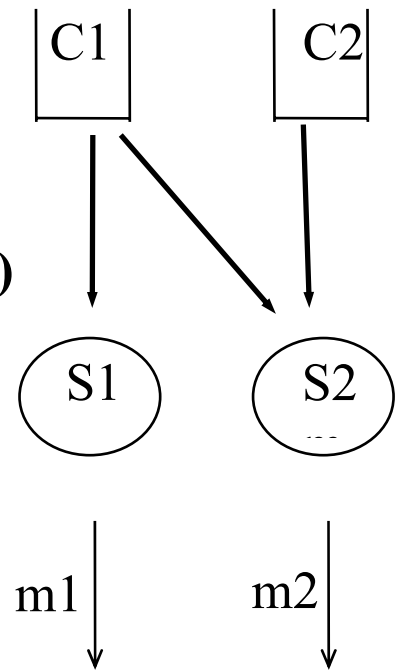
Heterogeneous Customers: **C2=VIP**

Heterogeneous Agents: **S2 = Faster ($m_1 > m_2$)**

Costs: D_1, D_2 Delay costs
 H_1, H_2 Staffing costs

Assume: $D_2 \gg D_1$ (Truly VIP)

Assume: $H_1 m_1 < H_2 m_2$ (Otherwise V)



QED regime: $\sqrt{\cdot}$ Safety Staffing – see below (Gurvich).

- $(C_1, C_2; S_2)$ operate as V-model, with "idle-thresholds"
- $(C_1; S_1, S_2)$ operate as Λ , but without "queue-thresholds"

Asymptotically optimal staffing:

1. Given a delay probability (service level), determine

$\mu_1 S_1 + \mu_2 S_2$ via $\sqrt{\cdot}$ Safety;

2. Given staffing costs, determine S_1 / S_2 via Math. Prog.

Ultimately: $\sqrt{\cdot}$ **Safety-Staffing is asymptotically optimal.**